



Consult 20

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Discuss solutions to your largest cost and operational concerns with CostDown Consulting for free. Consult 20 is an open invitation to all trucking executives to schedule a free 20 minute phone consultation with CostDown Consulting. We'll attempt to identify the best solutions for your top cost and operating concerns; regardless if those solutions require the services of CostDown Consulting or can instead be developed and implemented by using your existing staff.

PROCEDURES:

1. Send us an Email to schedule your free Consultation:
 - > Click link to request scheduling: Consult20@CostDownConsulting.com
 - > Place your Name and Phone Number in the body of the email

We'll get back to you within two business days to schedule a time for the consultation

2. Prepare for the consultation by identifying your top two concerns. Our consultation is limited to 20 minutes so we will only have time to discuss one or two of your concerns. The list below is provided to help you identify and prioritize what your top concerns might be:
 - Driver Productivity & Control
 - Laden Mile Performance
 - General Cost Control
 - Driver Retention
 - Field Manager Training
 - Fleet Utilization Strategies
 - Field Manager Performance
 - Pay for Performance Incentives
 - Reports/Performance Metrics
 - Staffing Models – Corporate & Field
3. Decide who else from your company should be included in the phone consultation
4. Be prepared to discuss the following:
 - a. Problem Statement – Briefly Explain Concerns
 - b. Current Processes used to Manage Areas of Concern
 - c. Employees Responsible for Performance
 - d. Goals & Metrics used
 - e. Current Performance & Performance Trends
 - f. Recent Changes that have Impacted Performance

CostDown Consulting: Programs & Training that Reduce the Cost of Trucking

Consult 20 is a free service open to all trucking executives. CostDown Consulting looks forward to the opportunity to discuss your cost and operating concerns and hopefully identify solutions during our phone consultation. While we can not guarantee that solutions will be found during a brief twenty minute consult, we will do our best to suggest new approaches and processes that could improve your operations; regardless if those solutions involve the services of CostDown Consulting.