



Driver Manager Training Program

Driver Manager Training

CostDown Consulting's Driver Manager Training Programs provide your Driver Managers (DMs) with the knowledge and training required to improve Driver and Fleet performance.

PROGRAM OVERVIEW

- Program Definition – customized training in any or all of our areas of expertise: Driver Retention, Driver Productivity and Fleet Utilization
 - On site Opportunity Assessment - observation of current DM processes, reports and interactive skills used to manage driver and fleet performance
 - Baseline and Performance Goal setting for Drivers, Fleet and DMs
 - Identification and Elimination of performance obstacles
 - Development/Implementation of improved processes and reports
 - Training DMs on new processes, reports, interactive skills
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PROGRAM SUMMARY

1. CostDown Consulting works directly with your DM(s) to observe how they currently manage driver and fleet performance. Included in the observation are:
Driver & Fleet Activities Monitored: Miles Driven, Shop History, Low Mileage Equipment, Off Route Miles, Attendance, Start Times, etc...
Performance Reports: Currently Available, Actually Used, How Used
Interaction with Assigned Drivers: Load/Backhaul Assignments, Home Time Authorization, Performance Reviews, Problem Resolution, Spare Assignments, Coaching/Recognition/Discipline Techniques
Obstacle Identification: Shop Hours, Load Configurations, Dispatch Hours, Breakdown Procedures, Customer Restrictions, Spare Availability, etc...
2. Individual Driver and Fleet productivity goals are established as are individual DM 'roll-up' productivity goals for the driver and fleet groups they manage.
3. Recommendations are made for incentives, new processes and reports that:
 - Encourage DMs to make roll-up goals
 - Improve DM ability to monitor and manage performance
 - Remove performance obstacles

CostDown Consulting's Driver Manager Training Program reduces operating costs by providing DMs the ability to improve Driver Retention, Productivity and Fleet Utilization.

For a free consultation on your Driver Manager training needs and to discuss how CostDown Consulting can reduce your costs through training that improves Driver Manager Performance; please contact:

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